

Climate Asset[®]
Management

A partnership of



▶ **Nature is capital.**

Introduction to Climate Asset Management

2024

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PUBLIC | CLIMATE ASSET MANAGEMENT LIMITED

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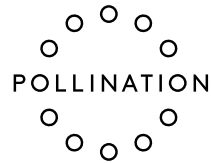
► Climate Asset Management

A new kind of asset management company dedicated to generating returns for investors and nature

A partnership between:



HSBC, one of the world's top banks¹ for sustainable finance



Pollination, a global climate investment and advisory firm

► **Our aim is to secure a more climate resilient, nature-positive and inclusive world through bold, scalable nature-based investment**

Climate Asset Management Limited is authorised and regulated by the Financial Conduct Authority. 1) Climate Asset Management, August 2024. 2) Euromoney Awards for Excellence winner for "World's Best Bank for Sustainable Finance" in 2019 & 2020"; shortlisted in 2021, 2022, 2023. Image used for design purposes only. Not representative of actual asset. Source: Unsplash

Climate Asset[®] Management

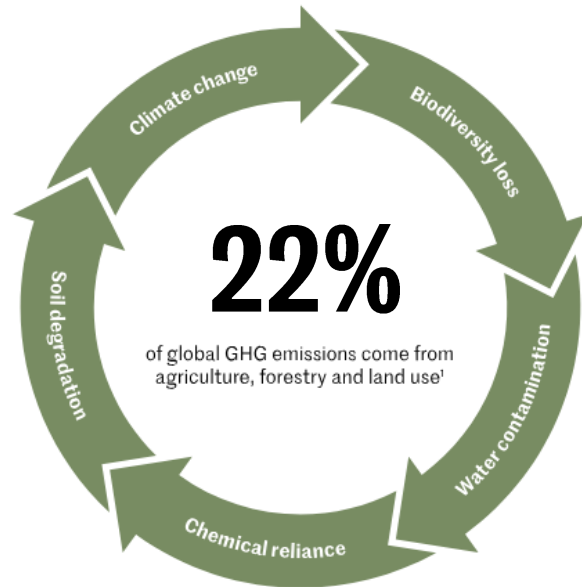
A partnership of  **HSBC**



▶ Accessing Global Natural Capital Investment Opportunities

Our nature-based investments aim to address the dual climate and biodiversity crises

The problem with the current path



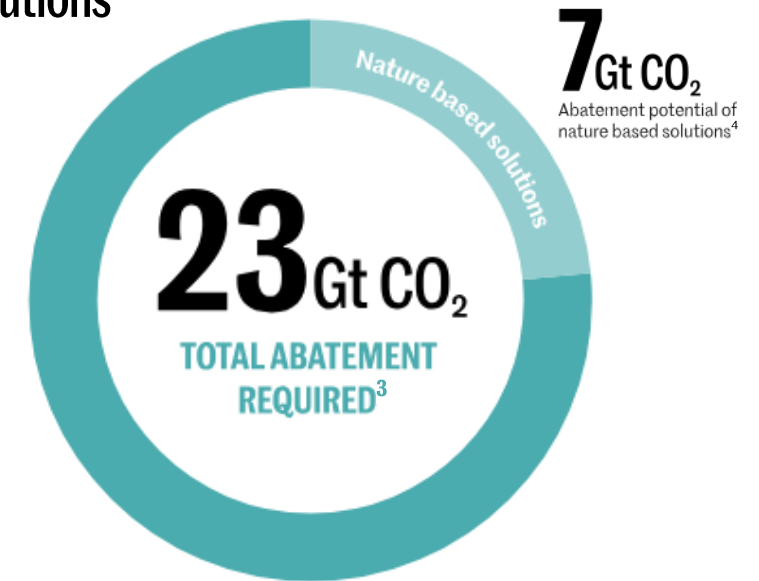
The situation since 1970¹

The solution we need today



Investing in natural capital can reverse this negative cycle resulting from a singular focus on the economic exploitation of natural capital assets and deliver impactful returns at scale.

The opportunity with nature-based solutions



Nature-based solutions could deliver up to one-third of net emission reductions required by 2030 on a global pathway to net zero

Source: 1 & 2) IPCC (2023), Project Drawdown (2020); Farming our way out of the climate crisis, Climate Asset Management. 3) McKinsey 1.5°C Scenario Analysis (Scenario A) IPCC Special Report on 1.5°C, Le Quéré et al., 2018. 4) McKinsey Nature Analytics, World Economic Forum – Nature and Net Zero Report (2021)

► Our Solution Suite

We have two investment strategies focused on natural capital assets and nature-based carbon projects

Natural Capital Strategy

Access to investments in natural capital that aim to deliver returns and impact at scale

Product Overview

Investing in land-based assets in developed markets to improve utilisation, deliver returns and provide measurable positive impact

Target Investors

Insurance companies, pension funds, family offices, foundations and other asset managers



Nature Based Carbon Strategy

Access to investments in nature-based carbon projects that aim to deliver high-impact carbon credits¹

Product Overview

Investing globally to deliver high impact carbon credits from nature-based solutions (NBS)

Target Investors










Net zero companies



Source: Climate Asset Management, Jan 2024. 1) Carbon credits are generated in compliance with approved methodologies that confirm the reduction of carbon emissions into the atmosphere. Once generated, these credits, like other ecosystem credits, can be monetised by sale into regulated or voluntary markets. The decision to invest in a strategy should take account of all the characteristics or objectives as described in the prospectus/information document or equivalent documents. Actively managed. Any forecast, projection or target contained in this presentation is for information purposes only and is not guaranteed in any way. Neither HSBC nor Climate Asset Management accepts liability for any failure to meet such forecasts, projections or targets. For illustrative purposes only. Images for design purposes only. Not representative of actual assets. Source: Unsplash

► Nature Based Carbon Strategy – Case Study

Climate Asset Management's investment in the Restore Africa Programme will significantly contribute to the African Forest Landscape Restoration Initiative (AFR100), which aims to bring at least 100 million hectares of degraded land under restoration by 2030







 <p>US\$83m Target investment size</p>	 <p>Kenya, Malawi, Uganda</p>	 <p>Co-benefits Income diversification, yield increase, female empowerment, biodiversity</p>
 <p>Agroforestry Sustainable land management and farmer managed natural regeneration</p>	 <p>1.1m hectares Targeted for land restoration</p>	
 <p>Removal carbon credits Above and below ground tree and non-tree biomass sequestration</p>	 <p>1m households Targeted for livelihood improvement</p>	 <p>Technical Assistance & Capacity Building</p>



Source: Climate Asset Management, 2024. Any forecast, projection or target contained in this presentation is for information purposes only and is not guaranteed in any way. Neither HSBC nor Climate Asset Management accepts liability for any failure to meet such forecasts, projections or targets. There is no guarantee that the targets and objectives will be met. 2) Each number represents one of the 17 [United Nations Sustainable Development Goals](#) (SDGs). Image Sources: GEA, Climate Asset Management (2023)

► Natural Capital Strategy – Case Study

The third large scale land-transformation project acquired by Climate Asset Management’s Natural Capital Strategy, the first in Australia. The project will see the transformation of a high intensity mono-cultured crop of sugar cane land transformed regeneratively and managed into a biodiverse native Macadamia orchard.

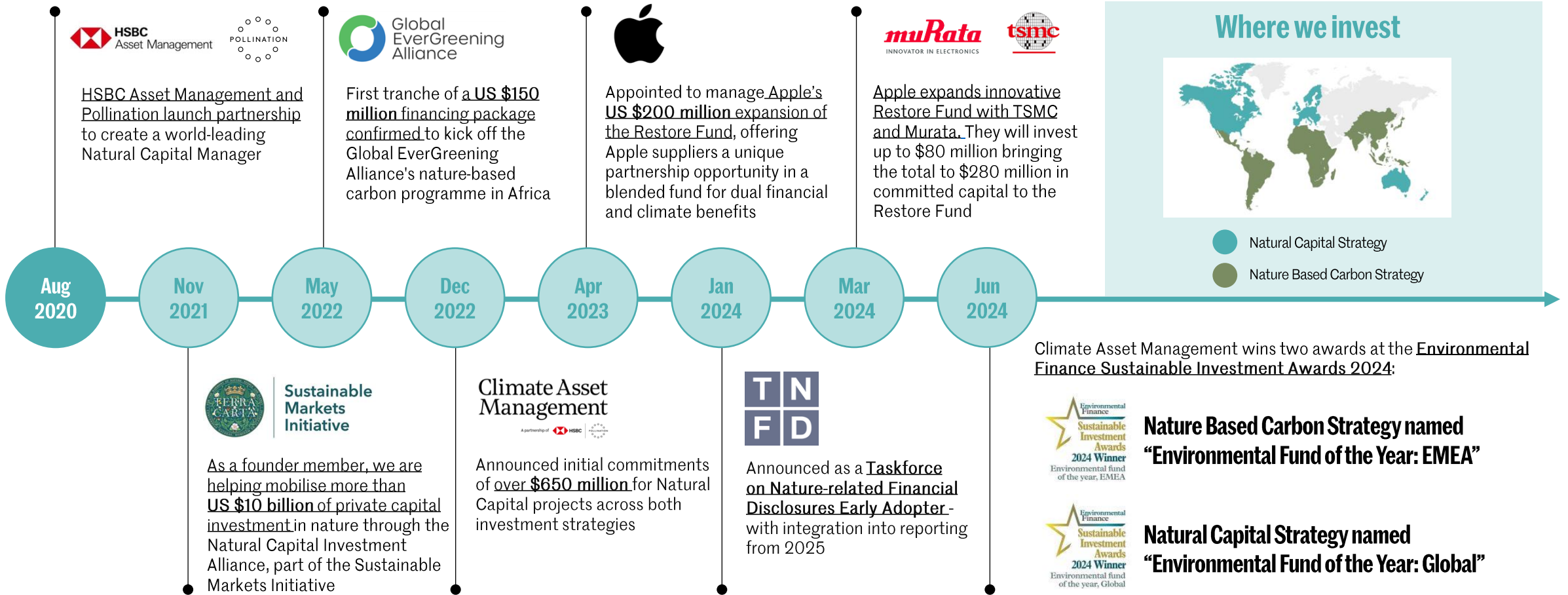
 c.1,800 ha Provides operating scale in established macadamia region	 Net Zero Project target across Scope 1 and 2 emissions by 2030	 ~10% managed for nature >110ha restored to native habitat area, supporting species of conservation concern
 Reduced Runoff Reduction of chemical and sediment runoff into wetland ecosystems and reefs	 Carbon Innovative carbon project	 ~50% Reduction in synthetic fertiliser and chemical pesticide



Source: Climate Asset Management, Jan 2024 : [Press Release](#); The features and terms of the Strategy as outlined in this document are subject to change and may be withdrawn. Forecasts, projections or targets where provided are indicative only and are not guaranteed in any way. There can be no assurance that the investment characteristics will be achieved and the investment strategy will achieve its investment objective. Images of NCF asset, source: Climate Asset Management and MFM, 2023

















► Our Track Record

Since our launch in 2020, we have mobilised considerable private capital towards agriculture, forestry, and carbon projects across global regions



Source : Climate Asset Management, 2024

► Our Senior Investment & Core Support Team

CEO		Martin Berg Chief Executive Officer	COO		Sarah Gledhill Chief Operating Officer
INVESTMENT TEAM		Ben O'Donnell Chief Investment Officer	INVESTMENT TEAM		Viviana Lujan Gallegos Head – Nature Based Carbon Strategy
		Megan Reilly Cayten Head – Carbon Nature Fund			Caroline van Tilborg Senior Carbon Investment Manager
		James Bullen Head – Asset Management			Carl Atkin-House Head – Natural Capital Fund
PRODUCT & OPS		Parit Shah Senior Product Development Manager	PRODUCT & OPS		Tom Coton Head of Finance
		Jason Parrish Chief Risk and Compliance Officer			Jason Kitts Chief Legal Officer
Legal, R&C			Legal, R&C		
S&D		Julia Azevedo Client Portfolio Manager	S&D		Manon Mura Client Portfolio Manager
ESG-I		Oliver Johnson Head of ESG	HR		Sisa Sabanda Head of HR

Source : Climate Asset Management, 2024

Natural Capital Strategy Team Experience

> 50 Ag, forestry & carbon projects	USD \$3.5bn Managed portfolios	> USD \$6bn Transaction advisory
> 170 yrs Relevant experience	> 40 yrs Agriculture	> 50 yrs Forestry & carbon

Nature-Based Carbon Strategy Team Experience

Pioneers in carbon markets since early 2000s	\$2bn Managed carbon portfolios	Equity financed > 100m Carbon credits
Hands-on NBS project origination & development	Structured the world's first REDD+ ¹ projects	

1. Reducing Emissions from Deforestation and forest Degradation
Source: Climate Asset Management. For illustrative purposes only.
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Our Purpose & Four Core Values

Our purpose is to secure a more climate resilient, nature-positive and inclusive world through bold, scalable nature-based investments.



PASSION

Our passion is in helping our clients achieve their objectives and using our collective energy and expertise to help solve the big issues of the day including inequality, biodiversity loss and climate change.



INTEGRITY

We do the right thing and hold ourselves accountable. We measure our success by the trust we earn from our stakeholders in delivering desired results and avoiding undesired outcomes.



AMBITION

We are optimistic and driven. We aspire to the highest quality standards in everything we do, seeking to improve and to evolve continually as we deliver on our purpose.



INCLUSIVENESS

We prioritise diversity, equality and inclusion. We collaborate widely, connecting diversity of thought with technological innovation to create breakthrough ideas and foster systemic change.

We target commercial returns and measurable impact to accelerate the net zero transition and create community value through enhanced ecosystems and biodiversity.

Contact Us

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Investors

Climate Asset Management's investment solutions are designed for institutional investors seeking access to natural capital investments and corporates transitioning to net zero. Contact our investment team:



Partners

We are seeking to partner with and invest in world leading operators and carbon project developers across the world. If you are seeking a partnership, contact us:



Media Enquiries

If you're a journalist looking to reach our global media relations team, please contact us.



Careers

We are always looking for exceptional people to join our team.



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